



## THE FENESTA IMPACT

Hyderabad is full of noise, dust, rain and noise, rain and noise, rain and noise, rain and noise, rain and needn't be.

Mr. Shyam Bansal Hyderabad





#### The Challenge

A prominent builder in Hyderabad, Mr Shyam Bansal has kept abreast with advances in construction materials. Not surprisingly, his new house on Banjara Hills is built on strong foundations of taste and quality. Even the windows reflect aesthetics and practical sense. They represent technology, not carpentry. "I've lived with wooden windows all my life, but they just don't fit into my new venture mainly because they offer no resistance to noise."

His professional compass drove him to Fenesta instead. "Of all the UPVC windows in the market, I found Fenesta to be the best both in finish and performance."

#### The Fenesta impact

Fenesta has added several features of comfort to the Bansal residence. 70% of the street noise stays out, blocked by Fenesta sealing. "It could have been 90%, had the windows been double-glazed."

The house is free of dust and mosquitoes, even though Banjara Hills has both in abundance.

Sunlight floods the house through large window frames, while rain drains out. "There's no water seepage at all."

Maintenance is zero. "Wooden windows require painting and varnishing and what not. All Fenesta needs is routine cleaning with soap and water to retain its original glow." Mr Bansal is a hard man to please but he rates Fenesta highly on virtually all attributes: eight-on-ten for service and delivery, seven-on-ten for noise reduction, seven-on-ten for dust protection, nine-on-ten for maintenance and nine-on-ten for monsoon proofing.

How would he describe Fenesta in three words? "Fantastic, fantastic, fantastic."



#### Sit back and leave everything to Fenesta

Gone are the days of wooden aluminium window, Gone are the days of carpenters and welders. Deal with professionals who offer a complete end-toend solution:

- Design: Window experts help you select the best possible design, based on structural stability, sound insulation, wind load, aesthetics, ventilation and sunlight.
- Survey: Experts measure each aperture with pinpoint accuracy.
- Manufacture: All Fenesta windows are made at state-of-the-art factories, spread across India.

- Delivery: Just specify your schedule and leave the rest to Fenesta.
- Installation: Trained professionals ensure the process is quick and flawless
- Post Sales Service: Pan India service network supported by a dedicated customer care centre.

No other window company in India has the knowledge, track record, technology, infrastructure and manpower of Fenesta.

Fenesta has installed more than 7,00,000 windows across the country.





#### Select the right window

Match designs and finishes with the architecture and décor of your home.

- Slider: For a wide view and space e c o n o my; comes with the option of a special rain track for heavy monsoons
- Casement: For sound and dust insulation; helps cut energy and air conditioning costs
- Combination: Seamless integration of sliders and casements for design flexibility
- Bay window: A combination of three or more windows that projects outwards to create more space inside the room
- Tilt and turn: Opens outwards or inwards; and even tilts from the top for ventilation.
   Excellent design option

Choose the colour of your window from pristine white, light oak and mahogany. Handles too are available in a variety of designs and colours.

#### Select the right glass

The right glass improves window performance enormously.

- · Tinted glass reduces sunlight and heat
- · Toughened glass enhances security
- Laminate glass provides dual benefits o sound insulation and security

Use the Fenesta window design tool from www.fenesta.com and choose the best options for your specific needs.



#### The Solution

Mr Bansal and his architect approached Fenesta with a long list of window requirements. "My architect and I had a fix on window types, designs and sizes. We just presented our specifications to Fenesta engineers and they did the rest." The engineers created technical drawings of each window and set in motion the production process. "How things have changed. There was a time when you had carpenters at the site making windows and a mess."

A delivery date was set. The windows arrived on that day, at the promised hour. Installation went like clockwork. "I didn't even know when they came to fix the windows. I just saw them up."

### Shouldn't your home be next?

Nearly 100,000 families no longer live with the problems that their city delivers through the windows of their home. Their decision to switch to Fenesta has brought about a complete transformation, value far beyond expectations. Time and again, Fenesta has shown that a small investment pays lifelong dividends.

Make many home improvement at one go: Prevent the invasion of noise, dust, rain and pollution. Add flourishes of elegance and increase the value of your home with windows that last a lifetime. Just call 1860 266 2666 and change the way you live.



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# Fenesta Market Better by Design